



Business Valuation

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Determining the true value of a business enterprise requires careful analysis of the components that comprise value: tangible assets and intangible assets. Quite often, the value of a company's intangible assets is much greater than the tangible assets. Valuing intangibles, however, is where one needs the services of a qualified business valuation professional. It requires a careful analysis of many aspects of a business enterprise and requires skills acquired through specialized training and experience.

David R. Lingler leads the business valuation services at Cassidy Schiller. David has been certified by the National Association of Certified Valuation Analysts (NACVA) as a Certified Valuation Analyst as well as the American Institute of Certified Public Accountants as an Accredited Business Valuator. These unique designations assure you that David and his team have the knowledge and understanding necessary to perform competent, independent services, and to assure a level of consistency and continuity in their work.

While there are many reasons to engage in a business valuation – many of which are listed here – a properly prepared business valuation also provides management with insightful information that helps them identify company strengths and weaknesses that affect value, allowing management to more effectively focus their energy in places that really count. A business valuation, prepared periodically, also serves as a measurement tool that helps owners assess overall success and management effectiveness.

If you are experiencing or considering any of the items below, our Business Valuation services can help:

- Mergers & Acquisitions
- Allocation of Purchase Price
- Estate & Gift Taxes
- Marital Dissolution
- Equity Infusion
- Impairment of Goodwill
- Stockholder Disputes
- Buy-Sell
- Incentive Stock Option Plans
- Charitable Contributions
- Deferred Compensation Agreements
- Gifting & Discounts

